



CREATING VALUE from SORBENT MINERALS

WHO WE ARE

Oil-Dri is a leading manufacturer and supplier of specialty sorbent products for consumer and business to business markets. With over 80 years of experience, we have grown to become a vertically integrated, global organization with extensive mineral reserves, innovative product development, efficient manufacturing operations, and effective sales and marketing strategies. Oil-Dri remains dedicated to fulfilling its mission to *Create Value from Sorbent Minerals*.



We control hundreds of millions of tons of specialty mineral reserves, including calcium bentonite, attapulgite and diatomaceous shale.



Our corporate office is located in Chicago, Illinois. We operate processing plants in the United States, Canada, and the United Kingdom and have subsidiaries in Switzerland, China, Indonesia, the Netherlands, and Mexico.



Innovation is the cornerstone of Oil-Dri's future growth and advancement. Our extensive research and development program continues to discover and develop new products and market applications for our unique minerals.

- 949** Teammates Worldwide
- 7** Average Years of Employment
- 4** Continents Where Teammates Reside
- 3** Generations of Leadership

Dan Jaffee
President
& CEO

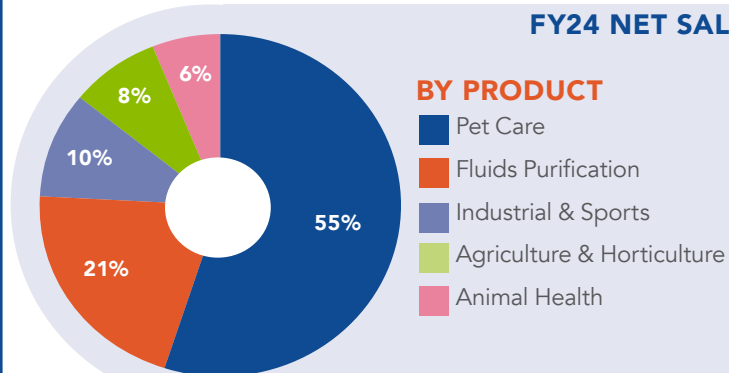


A RESPONSIBLE APPROACH TO BUSINESS

At Oil-Dri, we make it a priority to be a socially and environmentally conscious organization that puts the health and wellbeing of our teammates, customers, community and planet at the forefront of our business. Our established policies and procedures provide a safe and comfortable workplace as we embrace all people, regardless of race, sex, identity, age, religion, nationality, or physical ability. Our manufacturing facilities are continuously making improvements to become more environmentally responsible. We strive to provide safe and effective products for people, animals and the environment.

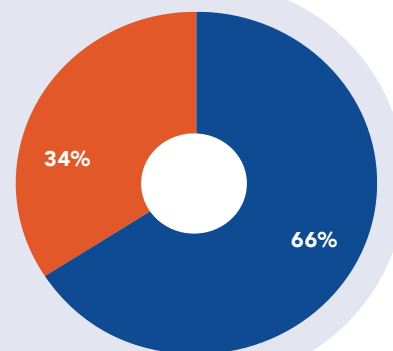
REVENUE BREAKDOWN

FY24 NET SALES: \$437.6 MILLION



BY OPERATING SEGMENT

- Retail & Wholesale
- Business to Business

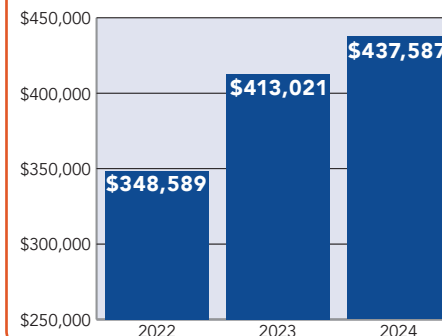


FINANCIAL HIGHLIGHTS

NYSE: ODC

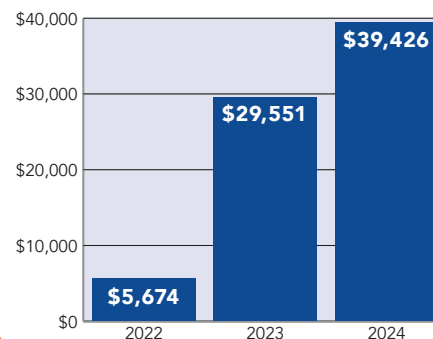
Fiscal Years Ended July 31
Dollar Amounts in Thousands (except per share data)

NET SALES

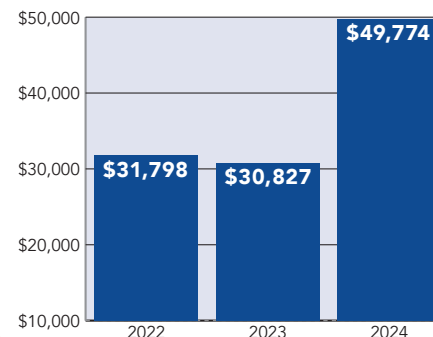


NET INCOME

Attributable to Oil-Dri



LONG TERM DEBT



PER SHARE DATA	2022	2023	2024
Diluted EPS - Common	\$0.81	\$4.13	\$5.43
Paid Div./Share - Common	\$1.08	\$1.12	\$1.16
Book Value/Share*	\$21.11	\$24.81	\$28.86

* Book Value per Share is based on total shares outstanding at the end of the fiscal year.

MARKETS

Mineral solutions that span numerous industries and create a positive impact around the world.



PET CARE

Oil-Dri® is the patented inventor of lightweight scoopable litter. Our brands include Cat's Pride®, Jonny Cat®, and KatKit®. By acquiring Ultra Pet Company, Inc., we now offer high-performance crystal litter under Ultra®, Litter Pearls® and Cat's Pride brands. Our lightweight branded and private label litters deliver high quality and convenience. Our Litter for Good® program donates a pound of litter to shelters for every Cat's Pride purchase.



ANIMAL HEALTH

Amlan® International produces brand name and private label products that support optimal health and productivity in animal protein producing industries. Our mineral-based feed additives provide a number of natural solutions for poultry and livestock production. The global team includes many industry experts, veterinarians, PhDs, and nutritionists.



FLUIDS PURIFICATION

Pure-Flo®, Supreme™ and Perform® bleaching clays aid in processing vegetable oil products. Our Select® adsorbent products reduce water usage in the processing of edible oils. Ultra-Clear® is used for jet fuel processing and Select® for biodiesel; both are industry standards for clay clarification aids. Metal-X® and Metal Z™ are highly efficient adsorbents for the renewable diesel market.



AGRICULTURE & HORTICULTURE

From food crops to flowers, from turfgrass to topiaries, commercial growers everywhere rely on granular carriers to deliver chemical and biological active ingredients to feed and protect their plants. We manufacture Agsorb®, a traditional granule, as well as Verge®, an engineered granule to serve the global agricultural and horticultural industry from seed to harvest.



INDUSTRIAL & AUTOMOTIVE

Oil-Dri supplies industrial and automotive industries with top-quality absorbent products that control spills & leaks and prevent slipping hazards. Our offerings include granular clay absorbents as well as a complete line of absorbent pads, rolls, socks, pillows, boom, emergency spill kits, and more.



SPORTS FIELD

Pro's Choice Sports Field Products® are known for their high-quality infield conditioners and packing clays. These specialty products are designed to improve drainage, reduce compaction, and provide firm footing for safe playing conditions. Oil-Dri is proud to supply Pro's Choice Sports Field Products to a majority of professional baseball teams in the U.S.

PRODUCT PORTFOLIO

Calibrin^A

Calibrin^Z

verge

Metal^X

Ultra^{Clear}



Am^{SURE}

Varium

OIL^{DRI}

AGSORB

Ambio

Enterotec

Select³⁵⁰

ProVas



Metal^Z



SORBIAM^{XL}

SORBIAM

PHYLOX

Ultra^{PET}

Neutra^{Path}

Pure-Flo^{B80}

PET CARE

Cat's Pride® Cat Litter
Jonny Cat® Cat Litter & Liners
Ultra® Cat Litter
Litter Pearls® Cat Litter
KatKit® Disposable Trays
Private Label Litter and Accessories

SPORTS FIELD

Pro's Choice Sports Field Products®

FLUIDS PURIFICATION

Pure-Flo® Bleaching Earth
Supreme™ Bleaching Earth
Perform® Bleaching Earth
Select® Selective Adsorbent
Ultra-Clear® Clarification Media
Metal-X® for Renewable Diesel
Metal-Z™ for Renewable Diesel

ANIMAL HEALTH

Varium® Feed Efficiency
Calibrin^Z Biotoxin Binder
Calibrin^A Mycotoxin
Phylox® Anticoccidial
NeutraPath® Antimicrobial
Sorbiam™ Feed Additive
Ambio™ Feed Additive
Enterotec™ Feed Additive
AmSure™ Feed Additive

INDUSTRIAL & AUTOMOTIVE

Oil-Dri® Granular Absorbents
Oil-Dri® Synthetic Absorbents

AGRICULTURE & HORTICULTURE

Agsorb® Agricultural Carriers
Verge® Granules
Provas® Granules



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